



Digital Transformation OF THE SUPPLY CHAIN





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The next-generation digital supply chain

Find out how digitising your supply chain will make your business data

More flexible,
More granular,
More accurate,
More efficient,

and massively reduce your
business costs!



Introduction

Digital Supply Chains provide **Real-Time Access** to Information.

Visibility of supply chain data is critical to success. By digitising your supply chain you can benefit from real-time access to the latest supplier data and internal business data; And create live reports that demonstrate detailed and accurate supply chain insights, facilitating quicker and smarter business decisions.

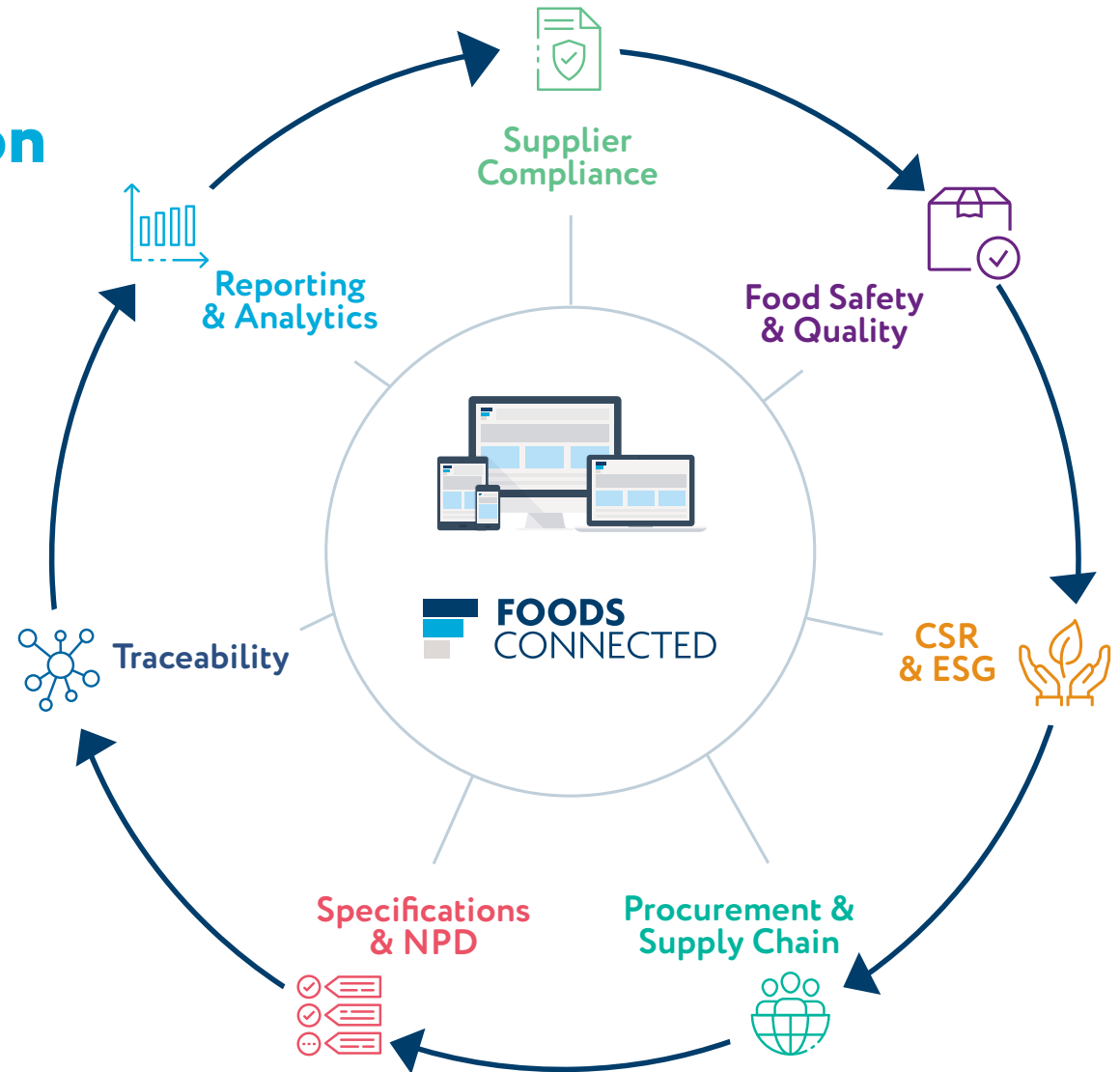
Let us help you transform your business!

Delivering complete supply chain digitisation

Foods Connected connects all elements of your supply chain activity, delivering the information you need, when you need it. Our innovative suite of cloud-based supply chain management solutions help to streamline key supply chain processes, improving process efficiency and data visibility to minimise risk and boost profitability.

Foods Connected work with the world's largest retailers, food processing / manufacturing groups and food service providers, as well as many SME food operators, to deliver scalable and tailored digital supply chain solutions.

Implement Foods Connected as a stand-alone platform or integrate it with your existing ERP system to deliver your very own 'Connected Supply Chain' that works for your business.



Supplier Compliance

Supply chains have become increasingly complex, making them increasingly more difficult to manage, resulting in increased risk. Now, more than ever, businesses require robust systems that deliver increased transparency and control to support the ongoing management of their supplier compliance programs.

The Foods Connected Solution



Supplier Approval Lists



Supply Chain Mapping



Supplier SAQ & Risk Assessments



Supplier Approval & Compliance Tracking



Supplier Auditing & Scheduling (Mobile App)



Remote Auditing



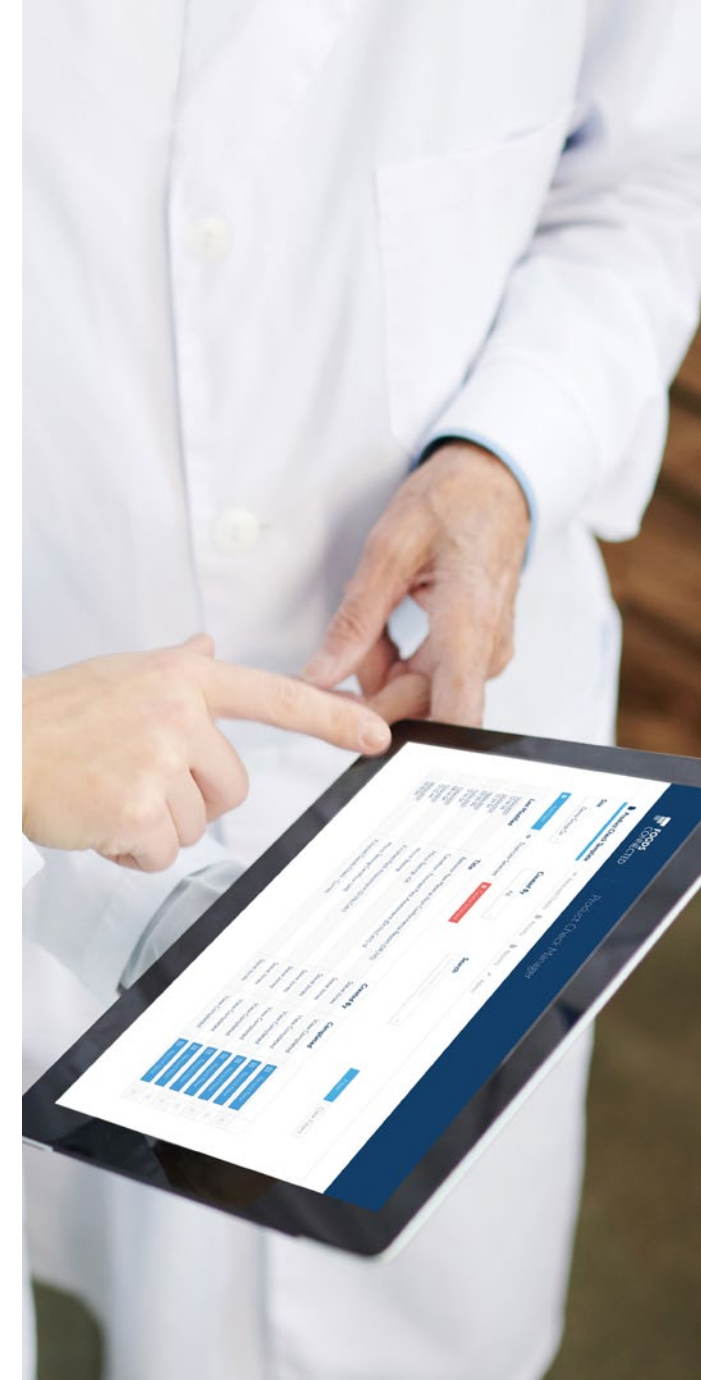
Supplier Documentation



Supplier Ranking & KPI's



Accreditation Manager



Supplier Compliance

The Benefits

1. Improve cross-functional collaboration and communication
2. Increase visibility of where supplier risks lie
3. Improve auditing efficiency
4. Gain central visibility of supplier compliance status
5. Leverage quality data to plan ahead
6. Improve efficiency of supplier approval process
7. Achieve end-to-end product traceability
8. Streamline supplier communication
9. Significantly reduce costs of supplier management

The image shows two screenshots from the FOODS CONNECTED platform. The left screenshot displays a 'Supplier Compliance' dashboard with a table of supplier data. The right screenshot shows a map of the United States with location pins and a sidebar menu with various supplier categories.

Supplier	Company Profile	Document Shares	Document Requests	Questionnaires	Specifications
Meat Processor 1 (EC 323232)	✓	✓	✓	✓	✓
Acorn Produce (EC 343434)	✓	✗	✓	✗	✓
Audit Certification Bod	✓	✓	✓	✓	✓
Ava Cheese Supplier (EC 272727)	✓	✓	✓	✓	✓
Bakery Supplier (EC 141414)	✓	✓	✓	✓	✓
Cheese Supplier (EC 22222)	✓	✓	✓	✓	✓
Cleaning Services (EC 262626)	✓	✓	✗	✓	✓
Cold Store (EC 363636)	✓	✗	✓	✓	✓
Dairy Farm 1 (FC 101010)	✓	✓	✓	✗	✓
Dairy Farm 2 (08/170/0174)	✓	✓	✓	✓	✓
Fish Co	✓	✓	✓	✓	✓
Ready Meal Supplier	✓	✓	✓	✓	✓
Dairy Supplier (EC 212121)	✓	✓	✗	✓	✓

Food Safety & Quality

Food Safety and quality management has become an area of increasing concern for food businesses globally, with non-compliance and food recalls posing a catastrophic risk. Therefore, it is critical that businesses have the tools they need to ensure they receive safe and authentic raw materials from suppliers, to deliver consumer products that meet the intended specification.

Digitising your food safety and quality management minimises the risks involved and provides the best protection when proving compliancy with industry regulations.

The Foods Connected Solution



Internal Site Audits



Raw Material Product Checks



Finished Pack Product Quality Checks



Product Risk Assessments



Incident Management



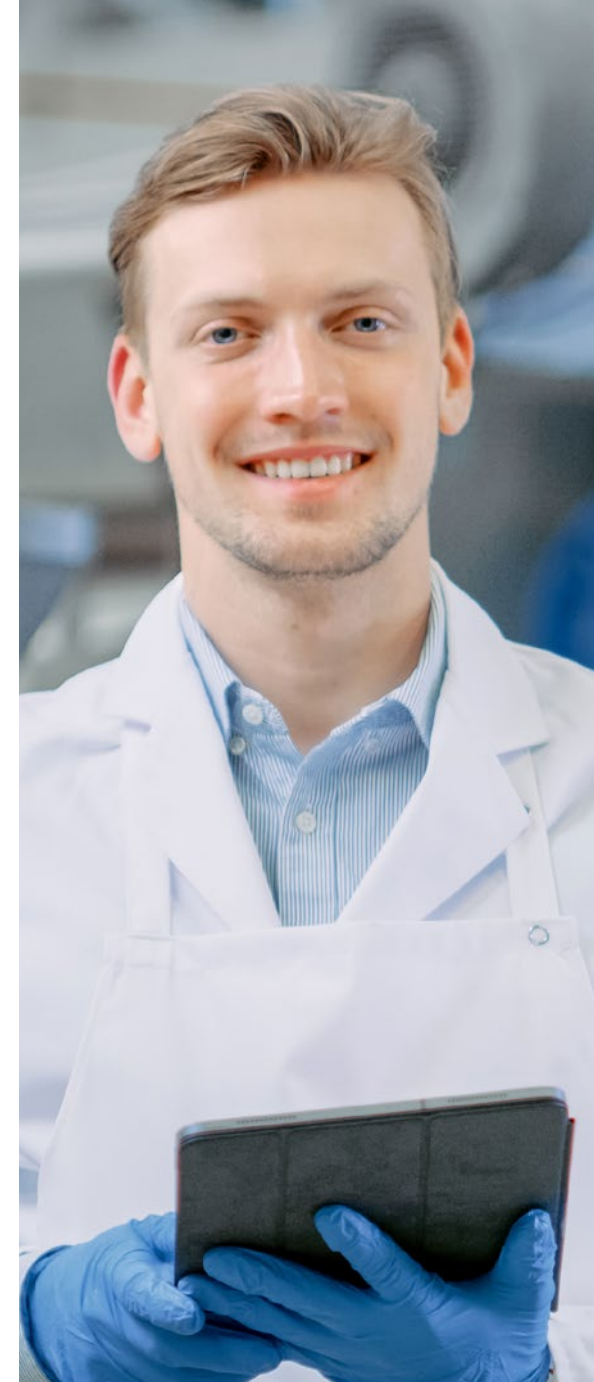
Policies & Procedures



Customer Complaints

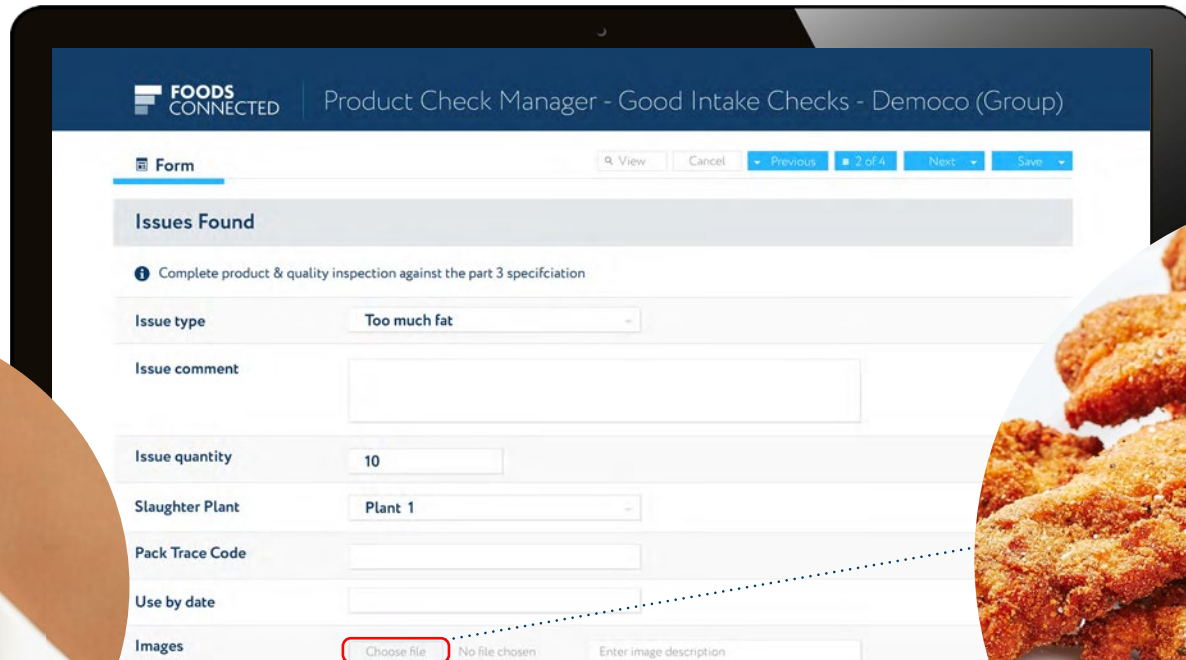
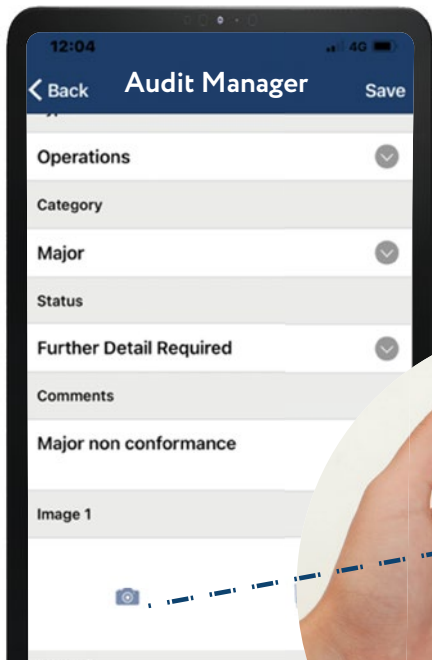


HACCP & Document Control



Food Safety & Quality Management

The Benefits



Procurement & Supply Chain

The purchasing of products and raw materials can be complex and time consuming, with pricing decisions often based on gut instinct rather than backed by data. Fragmented data capture, processing and storage makes it difficult to report on and analyse historical performance to help make evidence-based decisions.

Our Procurement and Supply Chain solution digitises procurement processes hosting all information on one simple platform to reach the best agreements for both customer and supplier.

The Foods Connected Solution



E-Negotiations & Contracts



E-Forecast & E-Order Manager



Livestock Procurement & Processing Suite



Open Book Supplier Cost Models



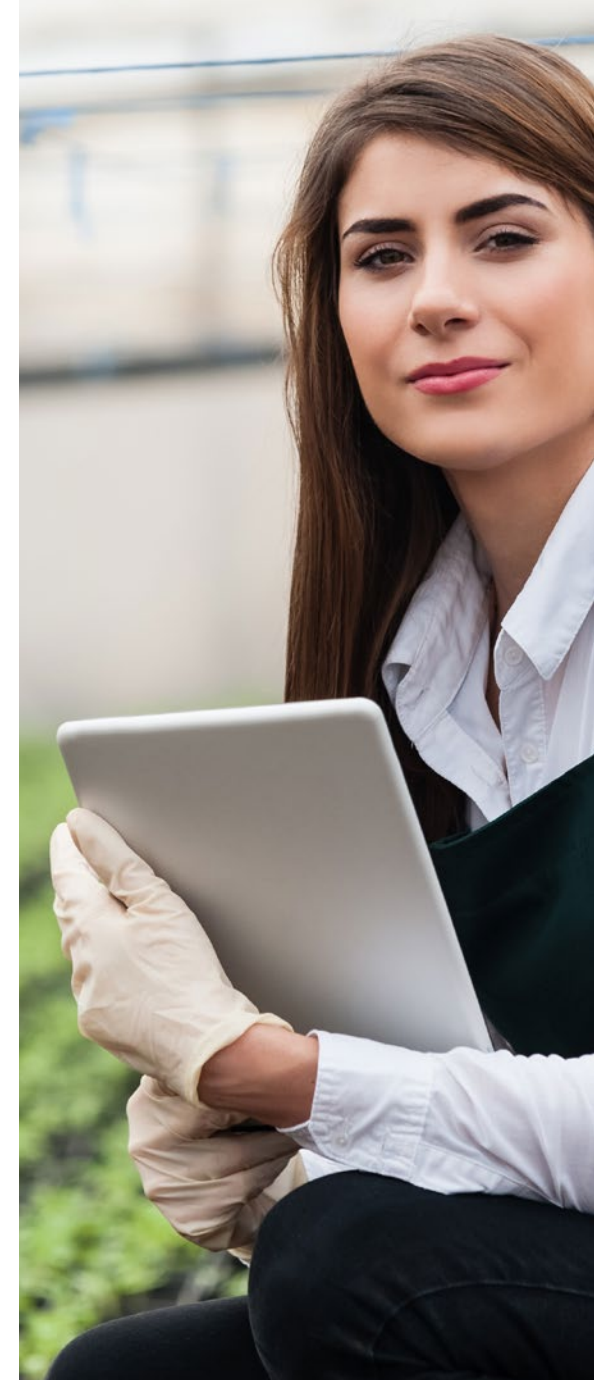
Finished Pack Cost Models



Market Sentiment & Forecasts



E-Auctions



Procurement & Supply Chain

The Benefits



FOODS CONNECTED Purchasing

Documents | Activity Overview | Template Manager | Admin

Sent Between: [] Delivery Between: [] Site: All | Sent To: All | Sent By: All | Filter

Template: All | Company: All | Status: All | Clear Filters

New Document | Delete Selected | View Selected

Sent Date	Name	Sent To	Start Date	End Date	Agreement No	Status	Line Items		
							A	D	C
17/02/2020 22:36	Pig Purchase Agreement	Lauren Neill Meat Supplier	11/05/2020	29/05/2020	1012	Expired	0	0	1
17/02/2020 22:36	Avocado Procurement Template	Sean Pearce Veg Supplier	11/05/2020	29/05/2020	1010	Closed - Deals Agreed	1	0	0
17/02/2020 22:36	Chicken Purchase Contract	Lauren Neill Meat Supplier	11/05/2020	29/05/2020	1009	Closed - Deals Agreed	1	0	0
17/02/2020 22:36	Beef Purchase Contract from Beef Carcass - Week 43	Kevin Smyth Meat Supplier	11/05/2020	29/05/2020	1008	Expired	0	0	2
17/02/2020 22:36	Lamb Purchase Template	Lauren Neill Meat Supplier	11/05/2020	29/05/2020	1006	Closed - Deals Agreed	1	0	0
17/02/2020 22:36	Butter Contract	Jane Morrison Dairy Supplier	11/05/2020	29/05/2020	1005	Closed - Deals Agreed	9	0	0
17/02/2020 22:36	Cheese Purchase Template	Jane Morrison Dairy Supplier	11/05/2020	29/05/2020	1004	Closed - Deals Agreed	1	0	1
17/02/2020	Avocado Procurement	Sean Pearce	11/05/2020	29/05/2020	1003	Closed - No	0	1	0

FOODS CONNECTED Supplier Pricing Comparison

Generated By: Steve Jones
 Date Generated: 01/03/2021 03:34:58
 Base Currency: US Dollar (USD)
 Delivery From Date Range: 02/06/2021 to 30/06/2021

Back To | Refresh | Amend Parameters | Save Report | Export to Excel

Brand - Upgrouped

Product Code	Product	\$ / Kg Average	Supplier 1	Supplier 2	Supplier 3
			Awaiting Supplier Response	Awaiting Supplier Response	Awaiting Supplier Response
8345	Granny Smith Apples		\$5.10	\$4.90	\$4.30
8345	D'Anjou Pears		\$5.40	\$4.50	\$4.30
8345	Hass Avocados		\$5.20	\$4.80	\$4.50
8345	Mandarin Oranges		\$5.80	\$5.50	\$5.30
8345	Bartlett Pears		\$5.90	\$5.60	\$4.90
8345	Reed Avocados		\$5.30	\$4.60	\$4.00
8345	Pink Lady Apples		\$5.40	\$4.70	\$4.20
8345	Blood Oranges		\$5.50	\$4.50	\$4.00
8345	Gwen Avocados		\$6.00	\$5.00	\$4.00
8345	Opal Apples		\$5.00	\$4.80	\$4.60

Generated by foodsconnected.com

Specifications & NPD

Our Specifications and NPD solution ensures that collaborating with your team members, suppliers and customers on specifications and new product development is as simple as possible. The solution is designed to mitigate risk of miscommunication, human error or loss of information, by bringing all of vital information into one central hub, using sharable and standardised formats. One Source of the Truth is a key benefit of the Specification Manager ensuring suppliers and customers are all accessing the same data.

The Foods Connected Solution



New Product Development



Retail Pack Specifications



Raw Material Specifications



Packaging Specifications



Complex Ingredients Specifications



Manufacturing Process Specifications



Recipe Manager



Specifications & NPD

The Benefits



1.

Real time collaboration with cross-functional teams and suppliers improves efficiency of specification, recipe control and new product development.



2.

Increased data integrity and accountability is achieved through document version control and full history tracking.



3.

Access data on the factory floor, or on the go, even when Wi-Fi connection is not available.



4.

Automated update notifications provide increased visibility over project progress relevant to you.



5.

Visual communication capability through product photos and storyboards provides teams with a deeper level of understanding, improving project efficiency.



6.

Applicable solutions for virtually all markets, from ready meals, retail packed meat and seafood to ambient, dairy and canned products.




FOODS CONNECTED | Specification

Overview
Description _____

Raw Material
Primal 1 Description _____

Retail Packaging (Primary Food Contact)
Format _____
Bottom Pack _____
Top Seal _____
Additional Packaging _____
Tare Weight: _____
Pack Orientation _____
Label _____
Primary Label _____
Primary Label Position _____

Packaging Details 

Pack Dimensions
Dimensions 200mm x 150mm x 40mm

Recyclability
% of Recycled Material 50%

Recycling
Detectable Yes No

CSR

The days of 'green standards' being a 'nice to have' for businesses are gone. Today, implementing measures for improvement and excellence in the areas of sustainability and corporate social responsibility are becoming more important for business success.

Foods Connected provide the tools your business needs to capture sustainability and CSR data that truly matters to your business and your customers.

The Foods Connected Solution



Animal
Welfare



Responsible
& Sustainable
Sourcing



Packaging
Consumption
Monitoring



Food Waste
Management



Factory Energy
Auditing & Reporting



Environmental
Audits



CSR

The Benefits



1.

Streamline the creation and communication of CSR policies to your key business stakeholders



2.

Centralised hub to manage ethical, environmental and sustainable sourcing strategies



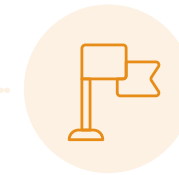
3.

Access expert advice within Foods Connected to help manage your CSR data requirements



4.

Bring all relevant CSR data into one central hub with easy integration links to external data sources




5.

Understand key metrics on how your business and supply chain are performing against your CSR goals and milestones

GHG Emissions and Carbon Reduction

Supplier	Total kWh (kilowatt-hours)	Emissions Calculation tCO ₂ e	kgCO ₂ e per widget	Rank
Packaging supplier	97,487.91 units	19.99 tonne	0.09 kg	1
Meat Retail Packer	258,266.48 units	48.73 tonne	0.20 kg	2
Veg Supplier	54,719.10 units	10.41 tonne	0.69 kg	3
Fruit Supplier	19,852.34 units	3.73 tonne	0.75 kg	4
Finished Foods	141,907.18 units	26.71 tonne	1.09 kg	5

 SCIENCE BASED TARGETS

Supplier Sustainability Ranking Table

Sustainable Supply Rank by Group

Group Name	Outcome	Rank ^
Business Group A	79.74%	1
Bakery Business B	79.01%	2
Food Business C	75.44%	3
Business Group D	69.74%	4
Bakery Business E	69.01%	5
Food Business F	65.44%	6
Business Group G	59.74%	7
Bakery Business H	59.01%	8
Food Business I	55.44%	9

Traceability

Product Recalls can be extremely challenging for food businesses to contend with, without the right digital tools in place to efficiently track and trace your product journeys. With a blockchain inspired solution in place you can easily reduce the time and administration associated with trace requests. Plus, reduce risk in your supply chain by having full and instantaneous visibility of your supplier's product movements.

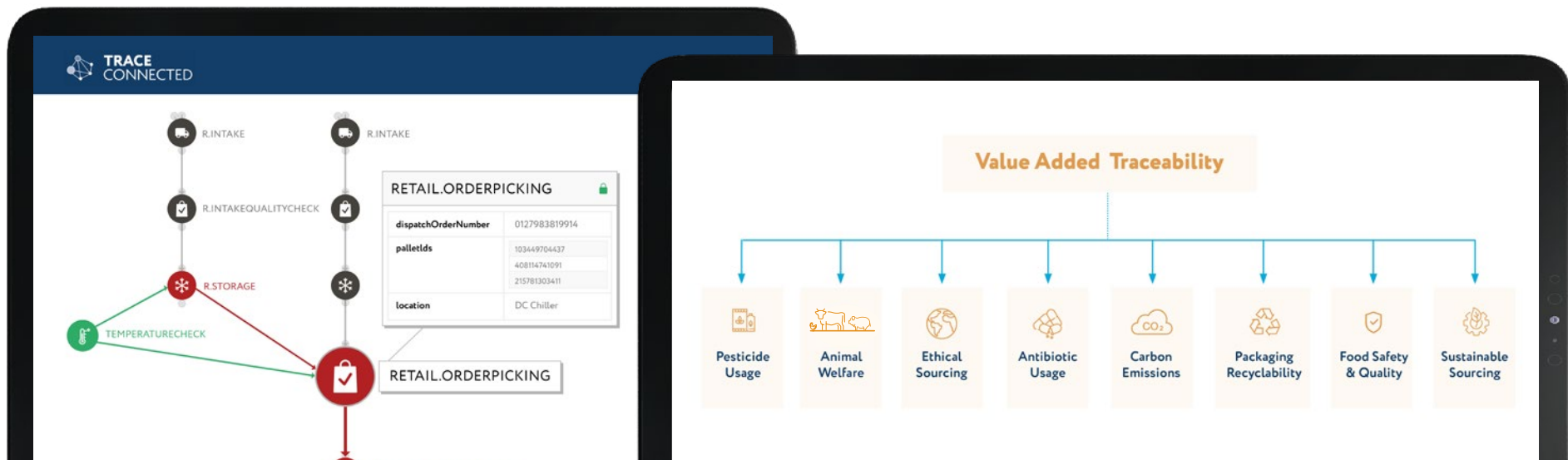
The Foods Connected Solution



Trace Connected

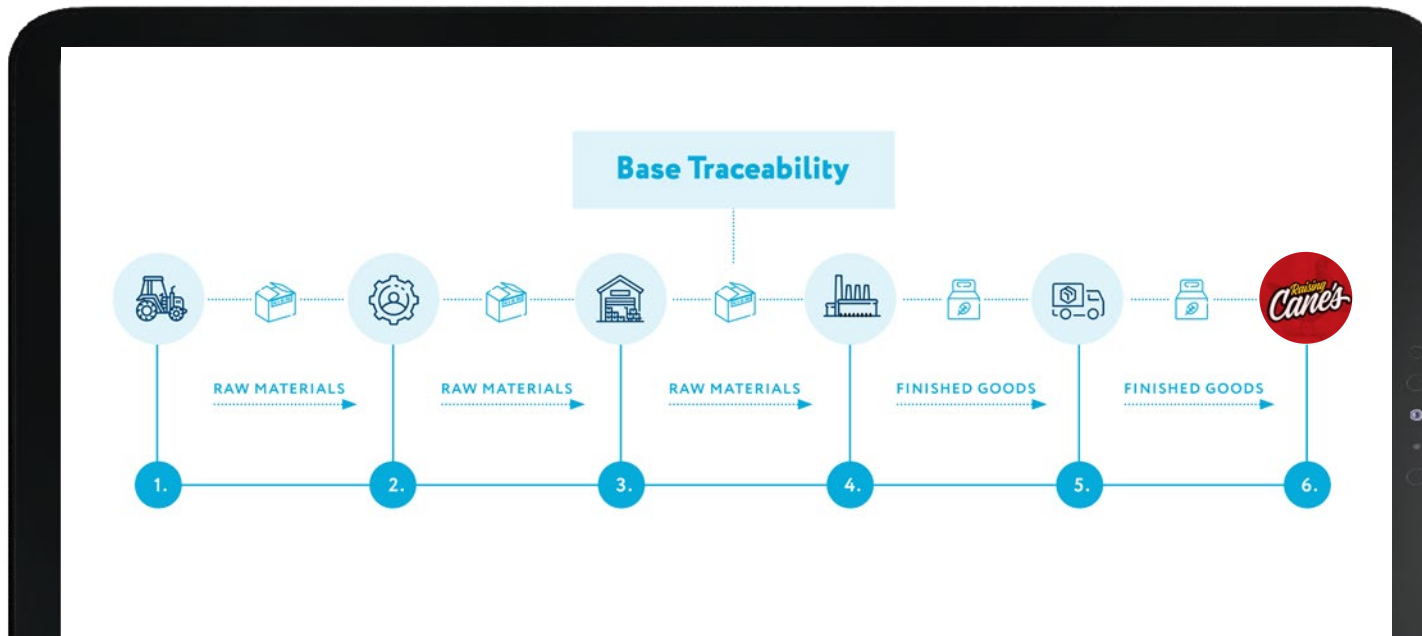
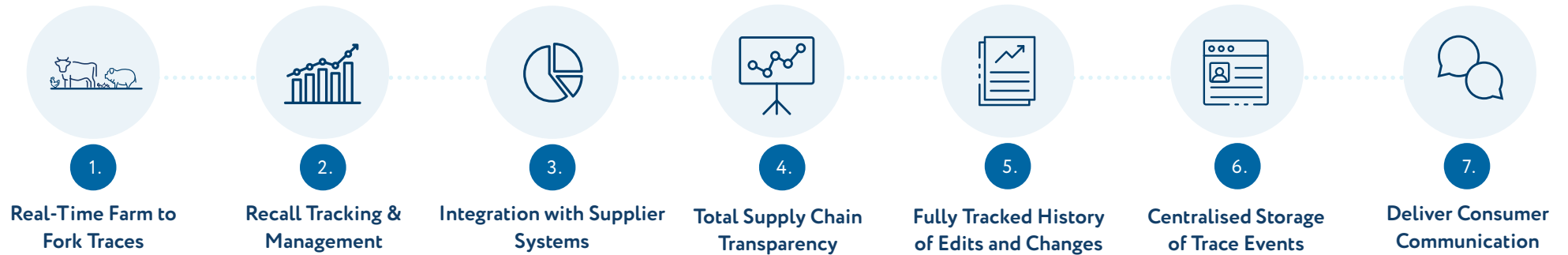


Traceability Manager



Traceability

The Benefits



Reporting & Analytics

Make evidence-based decisions with configureable and insightful dashboards and ensure that the right analytics are delivered to the right person at the right time, ultimately increasing cost and time efficiencies in your food business. With analytics and data driven reports you can make confident, evidence-based decisions for now and the future.

The Foods Connected Solution



Foods Connected Reporting Methodology



Procurement Analysis and Insight



Factory Production Performance



Internal Planning and Supply Chain Analytics



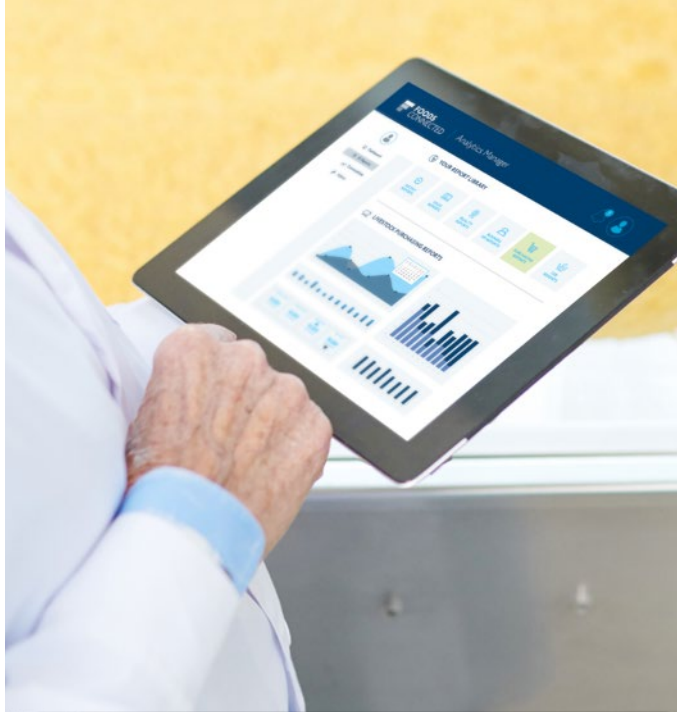
Product Quality Analytics



Supplier Compliance Reports



External Market Data



Supplier Commercial Scorecard Ranking

Sustainable Supply Rank by Group

Group Name	Outcome	Rank ^
Business Group A	79.74%	1
Bakery Business B	79.01%	2
Food Business C	75.44%	3
Business Group D	69.74%	4
Bakery Business E	69.01%	5
Food Business F	65.44%	6
Business Group G	59.74%	7
Bakery Business H	59.01%	8
Food Business I	55.44%	9
Business Group J	53.74%	10
Bakery Business K	52.01%	11
Food Business L	50.44%	12

Reporting & Analytics

The Benefits



1. Multi Stakeholder Structure



2. Right Analytics, Right Person, Right Time



3. One Source of Truth



4. Visualisations, Trends & Targets



5. Connected, Configurable Dashboards



6. Real-time cost of goods movement



7. Yield Performance by Product



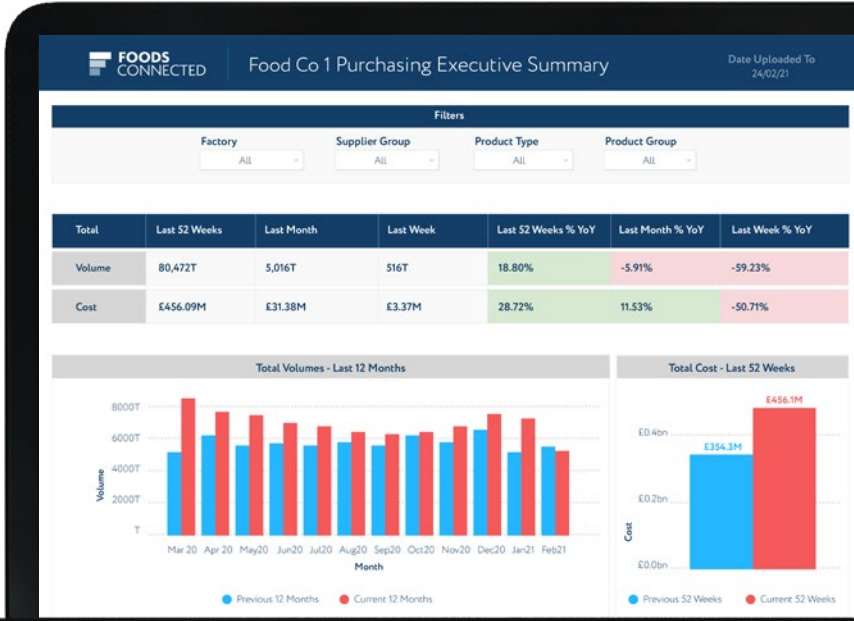
8. Production Value Analysis



9. Global Livestock Prices



10. Intercompany Quality Performance



Why Foods Connected?

1



CLOUD-BASED, ONE STOP SHOP

Manage all aspects of your food supply chain within a **single pane of glass solution**. Benefit from increased visibility with real-time updates, and collect or review data on the go through the Foods Connected App. We offer complete end to end control across your business, at your fingertips.

2



EXPERTISE AT THE CORE

Our software is designed **by food professionals, for food professionals** and developed by experienced IT professionals to bring your desired supply chain management functionality to life. We actively hire the highest calibre of industry expertise, to ensure platform development is driven with knowledge and insight at the core.

3

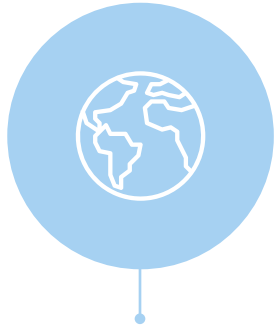


PAPERLESS, COVID-SAFE SYSTEM

Our configurable solution supports **100% paper free** practices, replacing traditional paper based documents with cloud based documents. Not only is this excellent for your CSR, going paper free is Covid Safe.

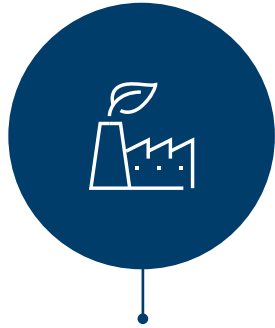
End to end software solutions. Configurable for **your** business.

Why Foods Connected?



8

8 of the
Largest Retailers
in the world.



150+

150+ Manufacturing
Factories. All
connecting, sharing
and receiving
information.



8,000+

with **8,000+**
Suppliers on the
platform.



1,000,000+

1,000,000+ quality
checks audits and
specifications
managed in the
system.



\$20bn+

\$20bn+ of product
information being
managed in the
system every year.

What our customers say.



In my opinion one of our biggest issues is the disconnect we have in our food system. We need to know how our food is produced and where it comes from. I'm delighted to be a research partner with Foods Connected to help address these challenges.

Professor Chris Elliott, Pro Vice Chancellor,
FACULTY OF MEDICINE, HEALTH & LIFE SCIENCES BELFAST.



We needed a solution to manage our expansive supply chain globally, to create greater transparency over every tier of our diverse network. Foods Connected has provided us with a number of integrated solutions, bringing visibility to our operations, to better track our supplier compliance, mitigating any potential risks.

Simon Rose,
HEAD OF PURCHASING AND INVENTORY, MARLEY SPOON



Since partnering with Foods Connected we have been able to rapidly streamline our supplier management processes and enhance our data collection. The system is really easy to use and is having a positive impact on ourselves and our suppliers.

Ashleigh Horn,
RESPONSIBLE SOURCING MANAGER, COOK FOOD



Foods Connected has provided the framework to capture agreed sales & purchasing outcomes in one centralised location. This enables ease of comparison on all best price options for more informed business decisions.

Graham Spicer,
HEAD OF NEW BUSINESS, WOOLWORTHS



The Foods Connected Specification management tools have allowed us to simplify, standardise and collate all our product data across a multitude of suppliers meaning we have access to the data we need as we need it.

Laura Robinson,
TECHNICAL CONTROLLER, FINNEBROGUE



Foods Connected has allowed us to easily digitise all of our internal factory auditing across multiple sites allowing us to drive improvement, standardisation and visibility.

Paul Murphy,
ASSISTANT GROUP TECHNICAL MANAGER,
ROSDERRA IRISH MEATS GROUP



Got a question?

Simply drop us a line and we'll get back to you as soon as we can!



info@foodsconnected.com



For a **quick no obligation demo** with a friendly face, reach out to one of our team members below.



For **US** enquiries contact **Keith**.

+1-424-383-3887
keith.cole@foodsconnected.com



For **APAC** enquiries contact **Tom**.

+61 400 819 899
tom.redden@foodsconnected.com



For **UK and European** enquiries contact **Ian**.

+44 7377 968 774
ian.collins@foodsconnected.com



For **Irish** enquiries contact **Sean**.

+353 86 870 6332
sean.baird@foodsconnected.com





Thank you
for reading

www.foodsconnected.com

